

The logo for Mars Bancorp, featuring the company name in a bold, serif font with a blue swoosh underline.

Mars Bancorp

The text '2021 ANNUAL REPORT' is centered within a dark blue curved shape that overlaps with other light blue and orange curved shapes.

2021
ANNUAL REPORT

Focused on Growth

- Strong mortgage and home equity loan production
- Strategically added mortgage staff in new market areas to increase volume
 - Expanded commercial lending staff to add equipment lending expertise and volume
 - Developed digital sales channel to expand geographic and demographic reach

Innovation and Technology

- Renegotiated core contract to reduce cost and add digital capabilities
- Increased security technology for threat monitoring and secure storage
- New website includes added security with “dot bank” domain address
- New loan status dashboard provides secure electronic transfer of loan documents

TABLE OF CONTENTS

- 1 Message to Shareholders
- 5 Financial Highlights
- 6 Independent Auditors’ Report
- 8 Consolidated Balance Sheets
- 9 Consolidated Statements of Income
- 10 Consolidated Statements of Comprehensive Income
- 10 Consolidated Statements of Stockholders’ Equity
- 11 Consolidated Statements of Cash Flows
- 12 Notes to Consolidated Financial Statements
- 40 Community Reinvestment Act Program
- 41 Board of Directors and Leadership Team

Community Impact

- Continued focus on emergency and local needs
- 2,000 hours serving charitable and civic organizations
- Engaged customers and community in donation drives
- Financial literacy programs provided to schools, libraries, and first time homebuyers

Commitment to Shareholders

- Net income increase of \$129,000 or 6.5%
- Asset growth of \$40.9 million or 8.8%
- Increased cash dividend by \$0.035 or 5.8%
- Executed a 20-for-1 stock split

Cranberry Renovation

- Updated technology, security, and mechanical systems
- Complete renovation of interior space
- Addition of “signature” blue roof



Message to Shareholders

INTRODUCTION

The success of the company and bank in 2021 is detailed on the following pages, yet our story doesn't begin and end there. As was highlighted on the inside front cover of this report, and detailed in this letter, the bank's many accomplishments can be found in the way we fulfill our mission. As a true community bank, we strive to consistently deliver high quality results, through talented professionals, while providing an outstanding experience to our customers, shareholders, community, and staff.

KEY ACCOMPLISHMENTS

The bank serves a critical role in the lives and work of individuals, families, businesses, charitable and civic organizations, and communities. Our staff provides financial products and services, but more importantly opportunities, support, knowledge, and insight to our customers and other stakeholders. We are pleased to play this important role and look forward to continuing to grow with our customers and communities.

Ongoing Pandemic Response

Precautions and mitigation strategies continued during 2021. The bank's management and staff operated at a high level, maximizing the efficiencies of new procedures and technologies that were implemented during the pandemic. Our hybrid work model was developed to operate safely and effectively, mitigate spread, and increase productivity while ensuring the benefits of collaboration, teamwork, and relationship building to support the culture of our community bank. This model, which will be implemented permanently in 2022, continues to position the bank well in today's difficult employee talent retention/acquisition market and for ongoing success.

The bank also continued to provide assistance to both consumer and commercial customers. The bank managed on a case-by-case basis and encouraged conversations with customers who required assistance or loan adjustments. On the commercial side, the Paycheck Protection Program (PPP) phase two was still accepting applications at the beginning of 2021 and the forgiveness process for phase one was underway. As the bank participated in both phases of the program, we worked with customers to finalize loan applications and navigate the forgiveness process.

Focused on Growth

Throughout the year our focus was on maximizing opportunities to increase top-line revenue, while planning and building for the next phase of growth. This included mortgage, commercial, retail, and digital sales channels.

Due to low interest rates and very active housing market, the bank generated strong mortgage and home equity loan volume during 2021. The mortgage team also added a key management position to oversee and expand the processing and underwriting capabilities of the mortgage lending business while supporting additional future growth. The added capacity will allow for more origination from the mortgage, retail, and digital channels.

The bank also expanded mortgage volume by strategically hiring mortgage originators. In the second half of 2021 two additional mortgage originators, who have experience in areas outside the bank's traditional market, joined the bank. This includes eastern Butler, Armstrong, and Clarion Counties, and Beckley, West Virginia where the bank has opened a loan production office.

The bank also launched a new mortgage product in 2021. The Perfect Fit Mortgage helps low-to-moderate income buyers achieve homeownership. It features special rates and reduced fees for qualifying individuals and families. The Perfect Fit Mortgage adds to the existing resources the bank offers to help first time homebuyers, including education and access to downpayment grants.

During 2021, the commercial lending team activities continued to grow. While the team was supporting PPP loan application and forgiveness activity, they also increased customer interaction, networking, and calling efforts to build the commercial lending pipeline as businesses are planning for growth following the pandemic. The commercial lending team added a new lender with an extensive background in commercial equipment finance lending. More lenders are being recruited to expand both the geographic reach and the lending expertise of the commercial team.

The retail banking group, under the direction of Stephanie Embry, the bank's new SVP, Chief Retail Banking Officer, worked very hard in 2021 to maintain a strong connection to the bank's customers as our branches remained open for business during the ongoing pandemic. The retail team assisted in the strong growth of core deposits, expanded home equity loan originations, and launched a new home equity line of credit product, the HELOC

with Term Lock. This new product plus increased networking and referral activities resulted in more meaningful customer conversations and drove more loan volume through the branch system.

The bank continued to add to and expand its digital capabilities. Stephen L. Eckert, the bank's new SVP, Chief Marketing Officer, is further developing the digital sales channel. The bank launched a new website, rolled out online loan and deposit application functionality, and the bank's new BankOn-certified Perfect Fit deposit product. The Perfect Fit deposit account is a digital-first product designed to help younger consumers and the under-banked establish their finances online. Customers can open a Perfect Fit deposit account online along with the bank's other checking, savings, and certificate of deposit accounts. These and future digital products and services will help to expand both the geographic and demographic reach of the bank.

Innovation and Technology

During 2021, new technology was added to support sales, grow customer engagement, improve efficiencies, and maintain data security. In addition to the new bank website and account opening functionality, a new mobile-first loan origination web portal was launched with an improved user experience including messaging and document exchange functionality that makes remote application and loan processing more efficient and secure.

In 2021, the bank implemented a renegotiated contract with its core operating software provider. The new agreement lowered overall costs while adding new digital technologies to better serve customers and improve internal processes. It also positions the bank for future enhancements that are both internal and customer-facing.

Security is an ongoing effort, as cyber-attacks increase in both number and sophistication. The bank added to its security technology, including additional layers of threat monitoring and secure storage capabilities. We continued to improve our "human firewall" by training and testing staff continually to better identify and report potential threats.

The bank also offers free web-based threat awareness training for customers and the community and communicates known threats via the bank's social media channels. We also personally work with customers to help them avoid being defrauded. Additionally, the bank's new website uses the address Mars.Bank; the "dot bank" certified domain address makes it more difficult for criminals to create fake websites to scam customers.

Managing Risk

The bank continued to improve its operating processes and controls to properly support its growth initiatives. In 2021, the bank implemented an Enterprise Risk Management dashboard to identify and monitor key risk indicators, and to help understand, evaluate, and manage related mitigation efforts. This tool, along with the bank's ongoing commitment to risk management, ensures the bank's sustainability and compliance with internal control and regulatory requirements.

Cranberry Renovation

Perhaps the most visible accomplishment of 2021 was the complete renovation of the bank's Cranberry location. This office houses the Cranberry retail branch and the mortgage lending department. The renovation included a complete rebuild of the interior of the branch and mortgage area. Additionally, the existing roof was replaced with the bank's "signature" blue roof. The drive-through was rebuilt and refitted with new equipment. There were upgrades to windows and doors to maximize energy efficiency and a complete update of technology infrastructure. The result is a new space that is adaptable and able to serve both current and future customer needs.

Community Impact

Despite the limitations caused by COVID guidelines, the bank and its staff supported local charitable organizations through service as well as donations. The bank's staff provided roughly 2,000 hours of community service in 2021 and the bank again increased its giving to emergency and other local charitable efforts in response to the impact of the pandemic. We are gratified to serve in communities with many caring and effective organizations that help those in need. If you would like to learn more about our efforts, visit our website to review our community activities in more detail or follow us on social media where the bank shares how our customers and community can get involved with us in supporting local causes.

Each year the bank works to bring financial literacy tools to our communities. We believe providing education about money, budgeting, the use of credit, and banking is part of fulfilling our mission. The bank supplied financial literacy software to schools and presented in-person education events to children and teens. The bank's first time homebuyer online seminar also helps to educate potential buyers about the home buying and mortgage process.

We are encouraged that the community recognizes the quality of our organization and its impact. The bank was again awarded the Best Bank Community Choice Gold Award by readers of the Cranberry Eagle.

Commitment to Shareholders

On January 29, 2021, the company increased its cash dividend by \$0.035 or 5.8% to \$0.635 per share on an annual basis providing a yield of 2.9% as of December 31, 2021. The board of directors recognize the importance of driving long-term value to shareholders and acknowledges the importance of the dividend as part of that value. The increase reflects the strong financial condition of the bank and confidence in our growth strategy.

The company also declared a twenty-for-one stock split in the form of a stock dividend that was payable to stockholders on June 18, 2021. The split benefits shareholders as the reduced trading price per share and the substantial increase in the number of shares outstanding supports price stability, enhances liquidity in the market, and potentially promotes increased existing and new investor interest.

FINANCIAL RESULTS

Net income for the current year totaled \$2,114,000 as compared to \$1,985,000 for the same period in the prior year, an increase of \$129,000 or 6.5%. For 2021, the company generated earnings per share of \$1.32, return on average assets of 0.44%, and return on average equity of 5.35%.

The key items impacting our financial performance were as follows:

Interest income totaled \$12,384,000 for the twelve months ended December 31, 2021, compared to \$12,685,000 for the same twelve-month period in 2020, a decrease of \$301,000. This was primarily due to decreases in interest income on loans of \$352,000 and interest income on interest-bearing deposits of \$64,000. This was partially offset by an increase in interest income on investment securities of \$115,000. The decrease in interest income on loans was primarily related to lower average loan balances outstanding along with lower yields earned. The decrease in interest-bearing deposits with banks was primarily related to lower yields earned. The increase in investment security interest income was primarily related to higher average investment security balances partially offset by lower yields earned.

Interest expense totaled \$479,000 for the twelve months ended December 31, 2021, compared to \$1,571,000 for the same twelve-month period in 2020, a decrease of \$1,092,000. This was primarily due to decreases in interest expense from lower deposit costs of \$932,000 and lower borrowings costs of \$160,000. The decrease in deposit costs was primarily related to lower rates paid on deposits resulting from market rate decreases and reduced borrowing costs related to lower average borrowings outstanding partially offset by higher average deposit balances.

As a result, net interest income increased by \$791,000 or 7.1% for the twelve months ended December 31, 2021, compared to the same period in 2020.

The net interest spread and net interest margin were 2.60% and 2.65% for the twelve months ended December 31, 2021, respectively, compared to 2.57% and 2.75% for the same period in the prior year.

Loans outstanding decreased by \$0.8 million, or 0.3%, to \$281.0 million at December 31, 2021, compared to \$281.8 million at December 31, 2020. Deposits increased by \$49.2 million, or 11.9%, to \$463.4 million at December 31, 2021, compared to \$414.2 million at December 31, 2020.

The provision for loan losses totaled \$36,000 for the year ended December 31, 2021, compared to a \$338,000 provision for the same period in the prior year. The Company's credit quality position at December 31, 2021, remained very strong, as evidenced by delinquencies at 0.04% of total loans, non-accrual loans at 0.01% of total loans, and the allowance for loan losses at 1.05% of total loans. Excluding the Paycheck Protection Program loans, which are 100% secured by the Small Business Administration, the allowance for loan losses at December 31, 2021, was 1.06% of total loans.

Non-interest income decreased by \$679,000 or 19.6% for the twelve months ended December 31, 2021, as compared to the same period in 2020. The primary reasons for this decrease were lower residential mortgage sale and processing income of \$538,000, lower net gain on sales of available for sale securities of \$60,000, lower title insurance fees of \$54,000, lower Federal Home Loan Bank of Pittsburgh stock dividends of \$53,000, and lower service charges on deposits including NSF Fees of \$19,000. These decreases were partially offset by higher ATM/Debit Card-related fees of \$60,000.

Non-interest expense increased by \$229,000 or 1.91% for the twelve months ended December 31, 2021, as compared to the same period in 2020, primarily related to increases in employee benefit costs of \$118,000, equipment expense of \$92,000, salaries of \$88,000, charitable expense of \$67,000, FDIC insurance costs of \$61,000, fixed rate

borrowings prepayment penalty expenses of \$33,000, Pennsylvania Shares Taxes of \$26,000, occupancy costs of \$24,000, shareholder costs of \$24,000, and liability insurance costs of \$23,000. These increases were partially offset by lower consulting expenses of \$161,000, advertising costs of \$96,000, and computer processing costs of \$84,000.

The company recognized income tax expense of \$307,000 for the twelve months ended December 31, 2021, as compared to \$251,000 for the same period in the prior year.

YEAR AHEAD

2022 is a significant year for the bank as we leave behind pandemic-related activities and more fully focus on providing solutions to help our customers reach their financial goals.

We will continue to add mortgage originators to serve our customers and expand our geographic reach while also building relationships with third-party originators to further expand our loan portfolios. Full loan servicing capabilities will be added, including escrow, to support these growth initiatives.

The commercial banking team is expanding to deepen our current relationships and presence in our traditional markets. Additional lenders will be added to increase volume, support new service areas, and strengthen our lending expertise. We will look for opportunities to expand equipment finance lending and more fully partner with other like-minded community banks to expand loan opportunities and outstandings.

Our retail banking team is evolving to meet changing consumer patterns while targeting growth in deposits and retail lending by expanding outbound calling and referral activities. As we continue to add online and mobile tools we will attract more customers in our traditional service area as well as expand our geographic and demographic reach.

As always, the bank will maintain its commitment to sustainable community banking by maintaining strong credit quality, thorough underwriting, tactical risk management, and innovative information technology and cybersecurity practices.

CLOSING

The bank was successful in 2021 because of the flexibility and resilience of our management and staff to grow the bank efficiently and effectually despite the ongoing pandemic. We effectively managed through the challenges, not only staying open and safely operating throughout the year but also implemented key initiatives and strategies that will continue in 2022 and beyond.

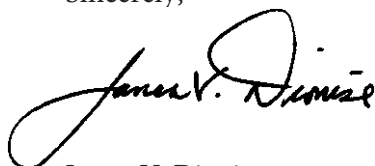
2022 will continue to present challenges related to a low-interest rate environment, excess market liquidity, uncertainty in the economy impacted by inflation and supply chain disruptions, along with expanded regulatory oversight, and lingering pandemic-related issues for our customers and communities. Despite these distractions, our focus will be on growing top-line revenue and continuing to build the infrastructure and staff that will result in a sustainable community bank for the future. This includes maintaining a culture based on relationships and collaboration that serves our customers, community, and shareholders while providing a safe, enjoyable work environment.

We will remain a true community bank, rooted in our history but excited to bring new opportunities and technologies to our customers and communities. The last two years have stretched us and made us a stronger, more effective organization. We look forward to the challenges we will face in 2022 and are confident we will continue to succeed on many different levels.

We would like to take this opportunity to thank SVP, Chief Risk Officer Mark Schoen who will be retiring in early 2022. Mark has been integral in developing the bank's risk management strategies and practices that permit us to operate and grow the bank safely and compliantly.

We also thank our dedicated board of directors, management team, and staff for their hard work. Thank you to our shareholders for investing in the bank and by extension the people and businesses of our communities. We wish you success and safety in 2022.

Sincerely,



James V. Dionise
President and Chief Executive Officer



Janet L. van Buskirk Balentine
Chairman of the Board

Financial Highlights

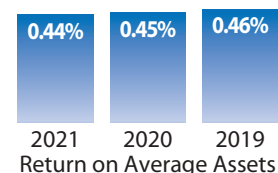
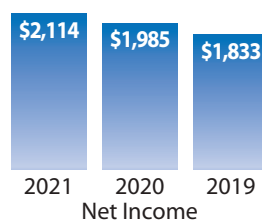
2021 2020 Change

For the Year Ended December 31,

(dollars in thousands, except per share data)

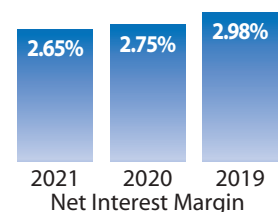
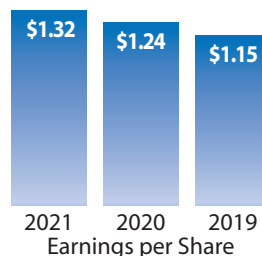
EARNINGS

Net interest income	\$11,905	\$11,114	7.1%
Provision for loan losses	36	338	-89.4
Non-interest income	2,779	3,458	-19.6%
Non-interest expense	12,227	11,998	1.9%
Income tax expense	307	251	22.3%
Net income	2,114	1,985	6.5%



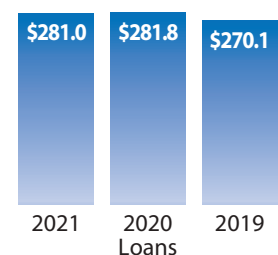
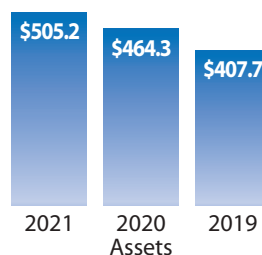
SHARE DATA

Earnings per share	\$ 1.32	\$ 1.24	6.5%
--------------------	---------	---------	------



PERFORMANCE RATIOS

Return on average assets	0.44%	0.45%	-1bp
Return on average equity	5.35%	5.03%	32bp
Net interest margin	2.65%	2.75%	-10bps
Efficiency ratio	83.27%	82.34%	93bps

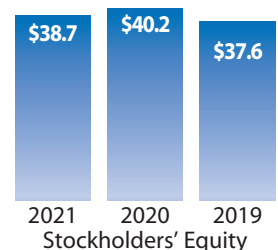
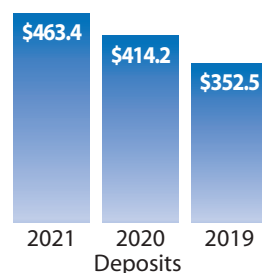


At December 31,

(dollars in millions, except per share data)

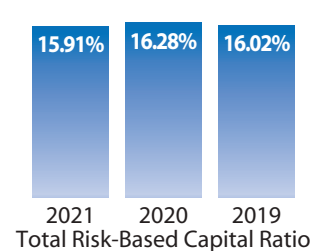
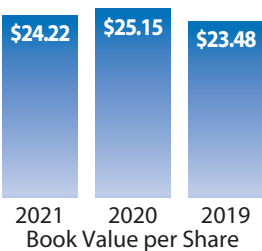
BALANCE SHEET

Assets	\$ 505.2	\$ 464.3	8.8%
Loans	281.0	281.8	-0.3%
Deposits	463.4	414.2	11.9%
Stockholders' equity	38.7	40.2	-3.7%



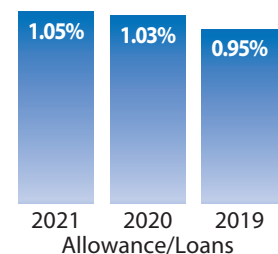
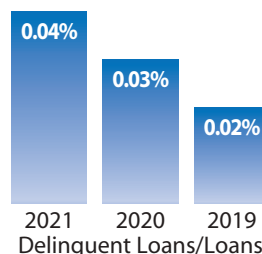
CAPITAL

Book value per share	\$ 24.22	\$ 25.15	-3.7%
Total risk-based capital ratio	15.91%	16.28%	-37bps



CREDIT QUALITY

Delinquent loans	\$ 0.1	\$ 0.1	39.1%
Non-accrual loans	0.1	1.1	-96.6%
Delinquent loans/loans	0.04%	0.03%	1bp
Non-accrual loans/loans	0.01%	0.38%	-37ps
Allowance for loan losses/loans	1.05%	1.03%	2bps



Independent Auditors' Report



To the Board of Directors and Stockholders of
Mars Bancorp, Inc. and Subsidiaries

Opinion

We have audited the consolidated financial statements of Mars Bancorp, Inc. and Subsidiaries (the Company), which comprise the consolidated balance sheets as of December 31, 2021 and 2020, and the related consolidated statements of income, comprehensive (loss) income, stockholders' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings and certain internal control-related matters that we identified during the audit.

A handwritten signature in black ink that reads "Baker Tilly US, LLP". The signature is written in a cursive, flowing style.

Pittsburgh, Pennsylvania
February 24, 2022

Consolidated Balance Sheets

December 31,

	2021	2020
ASSETS		
Cash and due from banks	\$ 37,648,643	\$ 53,762,757
Interest-bearing deposits with banks	2,098,554	1,143,939
	<hr/>	<hr/>
Cash and Cash Equivalents	39,747,197	54,906,696
Securities available for sale	166,330,514	110,627,138
Loans	281,044,347	281,773,363
Less allowance for loan losses	2,951,779	2,914,956
	<hr/>	<hr/>
Net Loans	278,092,568	278,858,407
Premises and equipment, net	7,396,280	6,733,695
Restricted investments in bank stock	2,340,700	3,283,600
Bank-owned life insurance	8,030,640	7,837,975
Accrued interest receivable and other assets	3,214,377	2,060,359
	<hr/>	<hr/>
Total Assets	\$505,152,276	\$464,307,870
	<hr/> <hr/>	<hr/> <hr/>
LIABILITIES		
Deposits:		
Non-interest-bearing demand	\$153,753,206	\$131,588,257
Interest-bearing demand	68,576,705	48,892,799
Savings	103,451,486	92,129,523
Money market	104,370,632	97,157,689
Time	33,293,792	44,413,394
	<hr/>	<hr/>
Total Deposits	463,445,821	414,181,662
Borrowed funds	-	6,993,030
Accrued interest payable and other liabilities	2,958,524	2,885,358
	<hr/>	<hr/>
Total Liabilities	466,404,345	424,060,050
	<hr/> <hr/>	<hr/> <hr/>
STOCKHOLDERS' EQUITY		
Common stock, par value \$.01 per share;		
4,000,000 shares authorized, 1,600,000 shares issued and outstanding	16,000	800
Capital surplus	799,200	799,200
Undivided profits	38,384,420	37,302,022
Accumulated other comprehensive (loss) income	(451,689)	2,145,798
	<hr/>	<hr/>
Total Stockholders' Equity	38,747,931	40,247,820
	<hr/> <hr/>	<hr/> <hr/>
Total Liabilities and Stockholders' Equity	\$505,152,276	\$464,307,870
	<hr/> <hr/>	<hr/> <hr/>

See notes to consolidated financial statements

Consolidated Statements of Income

Years Ended December 31,

	2021	2020
INTEREST INCOME		
Loans, including fees	\$10,217,464	\$10,569,542
Interest-bearing deposits with banks	43,931	108,323
Securities:		
Taxable	1,584,845	1,518,081
Exempt from federal income tax	538,035	489,901
Total Interest Income	12,384,275	12,685,847
INTEREST EXPENSE		
Deposits	342,163	1,274,653
Interest on borrowed funds	137,408	297,123
Total Interest Expense	479,571	1,571,776
Net Interest Income	11,904,704	11,114,071
Provision for Loan Losses	36,000	338,000
Net Interest Income after Provision for Loan Losses	11,868,704	10,776,071
NON-INTEREST INCOME		
Service charges on deposits	127,042	134,840
NSF fees	56,380	67,204
ATM processing fees	506,811	447,053
Investment services	28,973	43,279
Gain on sales of mortgages originated for sale	1,016,809	1,452,143
Net gain on sales of available for sale securities	95,450	155,705
Restricted investments in bank stock dividends	145,283	198,289
Bank-owned life insurance income	192,665	198,424
Other	609,949	760,699
Total Non-Interest Income	2,779,362	3,457,636
NON-INTEREST EXPENSE		
Salaries and employee benefits	7,071,462	6,865,855
Occupancy	544,152	520,033
Furniture and equipment	1,151,863	1,059,306
Pennsylvania shares tax	375,284	349,465
FDIC insurance	160,903	99,691
Professional fees	435,159	582,765
Loss on early extinguishment of debt	180,243	147,189
Other	2,308,402	2,373,461
Total Non-Interest Expense	12,227,468	11,997,765
Income before Income Taxes	2,420,598	2,235,942
Income Tax Expense	307,000	251,000
Net Income	\$ 2,113,598	\$ 1,984,942
Earnings per Share	\$ 1.32	\$ 1.24

See notes to consolidated financial statements

Consolidated Statements of Comprehensive (Loss) Income

Years Ended December 31,

	2021	2020
Net Income	\$ 2,113,598	\$1,984,942
Other Comprehensive (Loss) Income, Net of Tax:		
Net unrealized (losses) gains on securities:		
Net unrealized holding (losses) gains arising during period (net of taxes of \$670,426 in 2021 and \$474,716 in 2020)	(2,522,082)	1,785,849
Less: Reclassification adjustment for net gains included in net income (net of taxes of \$20,045 in 2021 and \$32,698 in 2020) (1)(2)	<u>(75,405)</u>	<u>(123,007)</u>
Other Comprehensive (Loss) Income	<u>(2,597,487)</u>	<u>1,662,842</u>
Comprehensive (Loss) Income	<u>\$ (483,889)</u>	<u>\$3,647,784</u>

(1) Gross amount included in net gain on sales of available for sale securities on consolidated statements of income was \$95,450 in 2021 and \$155,705 in 2020.

(2) The income tax effect included in income tax expense on consolidated statements of income.

Consolidated Statements of Stockholders' Equity

	Common Stock	Capital Surplus	Undivided Profits	Accumulated Other Comprehensive Income (Loss)	Total
Balance at December 31, 2019	\$ 800	\$ 799,200	\$ 36,277,080	\$ 482,956	\$ 37,560,036
Net income	-	-	1,984,942	-	1,984,942
Other comprehensive income, net of tax	-	-	-	1,662,842	1,662,842
Cash dividends paid on common stock at \$0.60 per share	-	-	(960,000)	-	(960,000)
Balance at December 31, 2020	<u>\$ 800</u>	<u>\$ 799,200</u>	<u>\$ 37,302,022</u>	<u>\$ 2,145,798</u>	<u>\$ 40,247,820</u>
Net income	-	-	2,113,598	-	2,113,598
Other comprehensive loss, net of tax	-	-	-	(2,597,487)	(2,597,487)
Cash dividends paid on common stock at \$0.635 per share	-	-	(1,016,000)	-	(1,016,000)
Stock dividend	15,200	-	(15,200)	-	-
Balance at December 31, 2021	<u>\$16,000</u>	<u>\$799,200</u>	<u>\$38,384,420</u>	<u>\$ (451,689)</u>	<u>\$38,747,931</u>

See notes to consolidated financial statements

Consolidated Statements of Cash Flows

Years Ended December 31,

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$ 2,113,598	\$ 1,984,942
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	36,000	338,000
Provision for depreciation and amortization	453,571	410,625
Net amortization of securities premiums and discounts	155,343	40,085
Deferred income tax benefit	(48,089)	(56,170)
Net accretion of deferred loan fees and costs	(446,012)	(8,034)
Net realized gain on sale of securities available for sale	(95,450)	(155,705)
Proceeds from sales of mortgage loans originated for sale	32,095,909	56,953,209
Net gain on sale of mortgage loans originated for sale	(1,016,809)	(1,452,143)
Mortgage loans originated for sale	(31,079,100)	(56,933,605)
Earnings on investments in life insurance	(192,665)	(198,424)
Increase in accrued interest receivable and other assets	(422,969)	(170,777)
Increase in accrued interest payable and other liabilities	80,677	555,378
Net Cash Provided by Operating Activities	1,634,004	1,307,381
CASH FLOWS FROM INVESTING ACTIVITIES		
Investment securities available for sale:		
Purchases of securities	(86,726,608)	(56,236,118)
Proceeds from maturities, calls, and principal repayments of securities	24,249,410	34,526,021
Proceeds from sales of securities	3,425,971	14,550,022
Net decrease (increase) in loans receivable	1,175,851	(10,231,738)
Purchases of restricted bank stock	(193,800)	(633,700)
Redemptions of restricted bank stock	1,136,700	602,600
Purchases of premises and equipment	(1,116,156)	(876,220)
Net Cash Used in Investing Activities	(58,048,632)	(18,299,133)
CASH FLOWS FROM FINANCING ACTIVITIES		
Net increase in deposits	49,264,159	61,634,863
Proceeds from other borrowings	-	1,001,000
Repayments on other borrowings	(6,993,030)	(9,261,879)
Cash dividends paid	(1,016,000)	(960,000)
Net Cash Provided by Financing Activities	41,255,129	52,413,984
Net (Decrease) Increase in Cash and Cash Equivalents	(15,159,499)	35,422,232
Cash and Cash Equivalents, Beginning of Year	54,906,696	19,484,464
Cash and Cash Equivalents, End of Year	\$ 39,747,197	\$ 54,906,696
SUPPLEMENTAL INFORMATION		
Interest paid	\$ 503,953	\$ 1,624,028
Income taxes paid	425,000	345,000

See notes to consolidated financial statements

Notes to Consolidated Financial Statements

NOTE 1 - NATURE OF OPERATIONS AND BASIS OF PRESENTATION

The accompanying consolidated financial statements include the accounts of Mars Bancorp, Inc. and its direct and indirect wholly-owned subsidiaries, Mars Bank (“Bank”) and Mars Insurance Services, LLC (“MIS”). All material intercompany transactions have been eliminated in consolidation.

As used in these notes to the consolidated financial statements, Mars Bancorp, Inc. and its consolidated subsidiaries are collectively referred to as the “Company”.

The Company is incorporated under the laws of the Commonwealth of Pennsylvania and is under the regulatory jurisdiction of the Board of Governors of the Federal Reserve System. The Bank is subject to regulation and supervision by the Pennsylvania Department of Banking and Securities and the Federal Deposit Insurance Corporation (“FDIC”). The Company’s activity consists of owning and supervising its subsidiary, Mars Bank. The Bank derives its principal sources of revenue from its residential and commercial real estate portfolios, commercial, industrial and consumer loans, investment securities portfolio, as well as a variety of deposit services offered to its customers through six branch offices, which are located in areas of Allegheny, Butler, and Mercer counties in Western Pennsylvania. MIS provides real estate settlement services and title insurance to the Bank’s customers in connection with its residential and commercial real estate lending activities. MIS is subject to review and conducts business under the jurisdiction of the FDIC and the Pennsylvania Insurance Department.

The Company has evaluated events and transactions occurring subsequent to the balance sheet date of December 31, 2021 for items that should potentially be recognized or disclosed in the consolidated financial statements. The evaluation was conducted through February 24, 2022, the date these consolidated financial statements were available to be issued.

NOTE 2 - SUMMARY OF ACCOUNTING POLICIES

A summary of significant accounting and reporting policies applied in the presentation of the accompanying consolidated financial statements follows:

Estimates

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America (“GAAP”), requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the potential impairment of restricted stock, the valuation of deferred tax assets and the determination of other-than-temporary impairment on securities.

Significant Concentrations of Credit Risk

Most of the Company’s activities are with customers located within its local trade area. Note 3 discusses the types of securities in which the Company invests. Note 4 discusses the types of loans that the Company originates. The Company does not have any significant concentrations in any one industry or to any one customer. Although the Company has a diversified loan portfolio, exposure to credit loss can be adversely impacted by downturns in local economic and employment conditions.

Securities

Currently, the Company’s investment securities portfolio is classified as available for sale. The portfolio serves principally as a source of liquidity and is carried at fair value, with unrealized gains and losses reported as increases or decreases to other comprehensive income (loss), net of tax, until realized. Premiums and discounts

Notes to Consolidated Financial Statements

are recognized in interest income using the interest method over the terms of the securities. Realized gains and losses on sales of securities available for sale are computed using the specific identification method. Interest and dividends on investment securities are recognized as interest income when earned.

Restricted Investments in Bank Stock

The Bank owns restricted stock investments in the Federal Home Loan Bank of Pittsburgh (“FHLB”) and Atlantic Community Bankers Bank (“ACBB”). The investment in FHLB stock at December 31, 2021 and 2020 totaled \$2,260,700 and \$3,203,600, respectively. At December 31, 2021 and 2020, the ACBB investment was \$80,000. The investments are required by law according to predetermined formulas. These investments are carried at cost.

The FHLB pays a dividend to the Bank for its restricted stock investment in the FHLB. The Bank earned \$144,983 and \$198,089 in dividends in 2021 and 2020, respectively. In addition, the FHLB continues to repurchase excess capital stock consistent with its practice in past quarters. Repurchase of capital stock totaled \$1,136,700 and \$602,600 in 2021 and 2020, respectively.

Management evaluates the restricted stock for impairment in accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) 942-325-35, Accounting by Certain Entities (Including Entities With Trade Receivables) That Lend to or Finance the Activities of Others. Management’s determination of whether these investments are impaired is based on its assessment of the ultimate recoverability of their cost, rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of their cost is influenced by criteria such as (1) the significance of the decline in net assets of the FHLB as compared to the capital stock amount for the FHLB and the length of time this situation has persisted, (2) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, and (3) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the FHLB.

Management believes no impairment charge is necessary related to the FHLB restricted stock as of December 31, 2021 and 2020.

Other-Than-Temporary Impairment

The Company reviews its investment portfolio on a quarterly basis for indications of other-than-temporary impairment (“OTTI”). This review includes analyzing the length of time and the extent to which fair value has been lower than cost, the financial condition and near-term prospects of the issuer, including any specific events that may influence the operations of the issuer, and the Company’s intent and ability to hold the investment for a period of time sufficient to allow for any anticipated recovery in the market.

The Company recognizes credit-related OTTI on debt securities in earnings while noncredit-related OTTI on debt securities not expected to be sold is recognized in accumulated other comprehensive income (loss). The Company assesses whether the credit loss existed by considering whether (1) the Company has the intent to sell the security, (2) it is more likely than not that the Company will be required to sell the security before recovery, or (3) the Company does not expect to recover the entire amortized cost basis of the security. The Company can bifurcate the OTTI on securities not expected to be sold or where the entire amortized cost of the security is not expected to be recovered into the components representing credit loss and the component representing loss related to other factors. The portion of the fair value decline attributable to credit loss is recognized through earnings.

Loans

Loans that the Company has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated at their outstanding unpaid principal balances, net of an allowance for loan losses (“ALLL”) and any deferred fees or costs. Interest income is accrued on the unpaid principal balance. The loans receivable portfolio is segmented into commercial and industrial, consumer and real estate loans. Real estate loans consist of the following classes: residential and commercial mortgages.

Notes to Consolidated Financial Statements

For all classes of loans, the accrual of interest is generally discontinued when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about further collection of principal or interest, even though the loan is currently performing. A loan may remain on accrual status if it is in the process of collection and is either guaranteed or well secured. When a loan is placed on non-accrual status, unpaid interest credited to income in the current year is reversed and unpaid interest accrued in prior years is charged against the allowance for loan losses. Interest received on non-accrual loans generally is either applied against principal or reported as interest income, according to management's judgment as to the collection of principal. Generally, loans are restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time and the ultimate collection of the total contractual principal and interest is no longer in doubt. The past due status of all classes of loans receivable is determined based on contractual due dates for loan payments.

Loan Origination Fees and Costs

Loan origination fees and certain direct loan origination costs are being deferred for loans receivable. The net amount is amortized as an adjustment to the related loan's yield. Management is amortizing these amounts over the contractual life of the related loans. As of December 31, 2021 and December 31, 2020, net deferred costs and fees totaled \$79,077 and \$131,563, respectively.

Commitment fees that are based on a percentage of a customer's unused lines of credit and fees related to standby letters of credit are recognized as income over the commitment period.

Mortgages Held for Sale

Mortgages originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value in the aggregate. Net unrealized losses, if any, are recognized through a valuation allowance by charges to income. Mortgages held for sale are sold with servicing rights released. Gains and losses on sales of mortgages are based on the difference between the selling price and the carrying value of the related mortgage sold.

Allowance for Loan Losses

The allowance for loan losses represents management's estimate of losses inherent in the loan portfolio as of the balance sheet date and is recorded as a reduction to loans. The allowance for loan losses is increased by the provision for loan losses, and decreased by charge-offs, net of recoveries. Loans deemed to be uncollectible are charged against the allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance. All or part of the principal balance of loans receivable are charged off to the allowance as soon as it is determined that the repayment of all or part of the principal balance is highly unlikely. No portion of the allowance for loan losses is restricted to any individual loan or groups of loans, and the entire allowance is available to absorb any and all loan losses.

The allowance for loan losses is maintained at a level considered adequate to absorb losses that can be reasonably anticipated. Management's periodic evaluation of the adequacy of the allowance is based on past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect a borrower's ability to repay, estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions and other relevant factors. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific, general and inherent risk components. The specific component relates to loans that are classified as impaired. For loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers pools of loans by loan type including commercial and commercial real estate loans not considered impaired, as well as smaller balance homogeneous loans, such as residential

Notes to Consolidated Financial Statements

real estate, home equity, and other consumer loans and further segmented by risk ratings of pass, special mention, substandard, and doubtful. Loans that have a 100% government guarantee are not evaluated for specific, general, or inherent credit loss risk.

An inherent risk component of the Company's allowance for loan losses is maintained to cover uncertainties that could affect management's estimate of probable losses. The inherent risk component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

Pass pools of loans are evaluated for loss exposure based upon historical loss rates for each of these categories of loans, adjusted for qualitative factors. These qualitative risk factors include:

- Changes in lending policies and procedures, including underwriting standards and collection, charge-off, and recovery practices;
- Changes in national and local economic and business conditions, including the condition of various market segments;
- Changes in the nature and volume of the portfolio;
- Changes in the experience, ability, and depth of lending management and staff;
- Changes in the volume and severity of past due and classified loans, and in the volume of non-accruals, troubled debt restructurings, and other loan modifications;
- Changes in the quality of the Company's loan review system and the degree of oversight by the Company's Board of Directors;
- Changes in the value of underlying collateral for collateral-dependent loans;
- The existence and effect of any concentrations of credit, and changes in the level of such concentrations;
- The effect of external factors, such as competition and legal and regulatory requirements, on the level of estimated loan losses in the Company's current portfolio.

Each factor is assigned a value to reflect improving, stable or declining conditions based on management's best judgment using relevant information available at the time of the evaluation. Adjustments to the factors are supported through documentation of changes in conditions in a narrative accompanying the allowance for loan loss calculation.

Included in the Company's loan assets are loans to business owners of various types. The Company makes commercial loans for real estate development and other business purposes required by the customer base.

The Company's credit policy determines advance rates against the different forms of collateral that can be pledged against commercial and industrial loans. Typically, the majority of loans will be limited to a percentage of their underlying collateral values such as real estate values, equipment, eligible accounts receivable, and inventory. Individual loan advance rates may be higher or lower depending upon the financial strength of the borrower and/or term of the loan. The assets financed through commercial loans are used within the business for its ongoing operation. Repayment of these kinds of loans generally comes from the cash flow of the business or the ongoing conversion of assets. Commercial real estate loans include long-term loans financing commercial properties. Repayment of this kind of loan is dependent upon either the ongoing cash flow of the borrowing entity or the resale of or lease of the subject property. Commercial real estate loans typically require a loan to value ratio of not greater than 80% and vary in terms.

Notes to Consolidated Financial Statements

Residential mortgages and home equity loans are secured by the borrower's residential real estate in either a first or subordinate lien position. Residential mortgages and home equity loans have varying loan rates depending on credit score and the loan to value ratio. Residential mortgages have amortizations up to 30 years and home equity loans have maturities up to 20 years. Other consumer loans include installment loans, car loans, and overdraft lines of credit.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due, according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and borrower, including the length of the delay, reasons for the delay, borrower's prior payment record and amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial and industrial loans and commercial real estate loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, loan's obtainable market price or fair value of the collateral if the loan is collateral dependent.

The estimated fair values of substantially all of the Company's impaired loans are measured based on the estimated fair value of the loan's collateral. For commercial loans secured by real estate, estimated fair values are determined primarily through third-party appraisals. When a real estate secured loan becomes impaired, a decision is made regarding whether an updated appraisal of the real estate is necessary. This decision is based on various considerations, including the age of the most recent appraisal, the loan-to-value ratio based on the original appraisal and the condition of the property. Appraised values are discounted by the estimated costs to sell the property to arrive at the estimated selling price of the collateral, which is considered to be the estimated fair value.

For commercial and industrial loans secured by non-real estate collateral, such as accounts receivable, inventory and equipment, estimated fair values are determined based on the borrower's financial statements, inventory reports, accounts receivable or equipment appraisals or invoices. Indications of value from these sources are generally discounted based on the age of the financial information or the quality of the assets.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not separately identify individual residential mortgage loans, home equity loans and other consumer loans for impairment disclosures, unless such loans are the subject of a troubled debt restructuring agreement.

Loans whose terms are modified are classified as troubled debt restructurings if the Company grants such borrowers concessions that would not be granted to other customers and it is deemed that those borrowers are experiencing financial difficulty. Concessions granted under a troubled debt restructuring generally involve a temporary reduction in interest rate or an extension of a loan's stated maturity date. Non-accrual troubled debt restructurings are restored to accrual status if principal and interest payments, under the modified terms, are current for six consecutive months after modification. Loans classified as troubled debt restructurings are designated as impaired.

The allowance calculation methodology includes further segregation of loan classes into risk rating categories. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated annually for commercial loans or when credit deficiencies arise, such as delinquent loan payments, for commercial and consumer loans. Credit quality risk ratings include regulatory classifications of special mention, substandard, doubtful, and loss. Loans classified as special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment

Notes to Consolidated Financial Statements

prospects. Loans classified as substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified as doubtful have all the weaknesses inherent in loans classified as substandard with the added characteristic that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans classified as a loss are considered uncollectible and are charged to the allowance for loan losses. Loans not criticized or classified are rated pass.

In addition, Federal regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses and may require the Company to recognize additions to the allowance based on their judgments about information available to them at the time of their examination, which may not be currently available to management. Based on management's comprehensive analysis of the loan portfolio, management believes the current level of the allowance for loan losses is adequate.

Foreclosed Assets

Foreclosed assets are comprised of property acquired through a foreclosure proceeding or acceptance of a deed in lieu of foreclosure. Such properties are included in other assets. The Company did not have any foreclosed assets at December 31, 2021 and 2020.

Foreclosed assets initially are recorded at fair value, net of estimated selling costs, at the date of foreclosure establishing a new cost basis. After foreclosure, valuations are periodically performed by management and the assets are carried at the lower of cost or fair value minus estimated costs to sell. Revenues are included in other non-interest income. Expenses from operations and changes in the valuation allowance are included in other non-interest expense.

Premises and Equipment

Premises and equipment are carried at cost less accumulated depreciation and amortization. Depreciation is computed using both the straight-line and accelerated methods over the estimated useful lives of the premises and equipment. Charges for maintenance and repairs are expensed as incurred.

Bank-Owned Life Insurance

The Company purchased insurance on the lives of certain key executive officers. The policies accumulate asset values to meet future liabilities, including the payment of employee benefits. Increases in the cash surrender value and proceeds upon the death of a key employee are recorded as non-interest income in the consolidated statements of income. The cash surrender value of bank-owned life insurance is recorded as an asset on the consolidated balance sheets.

Advertising Costs

The Company follows the policy of charging the costs of advertising to expense as incurred. Total advertising expense for the years ended December 31, 2021 and 2020 was \$216,654 and \$312,988, respectively.

Income Taxes

Certain income and expense items are accounted for in different years for financial reporting purposes than for income tax purposes. Deferred taxes are provided to recognize these temporary differences. The principal items involved are investment securities, provision for loan losses, and benefit plans. Income tax expense is not proportionate to earnings before taxes, principally because income from obligations of states and political subdivisions and increases in the cash surrender value of bank-owned life insurance is nontaxable. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more-likely-than-not that some portion of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

Notes to Consolidated Financial Statements

A tax position is recognized as a benefit at the largest amount that is more-likely-than-not to be sustained in a tax examination based solely on its merits. An uncertain tax position will not be recognized if it has less than 50% likelihood of being sustained. Under the threshold guidelines, the Company believes no significant uncertain tax positions exist, either individually or in the aggregate, that would result in recognition of a liability for unrecognized tax benefits as of December 31, 2021 and 2020.

Earnings per Share

The Company has a simple capital structure. Basic earnings per share represents income available to common stockholders divided by the weighted average number of common shares outstanding during each period. On June 1, 2021, the Company declared a twenty-for-one stock split in the form of stock dividend, payable June 18, 2021, to stockholders of record as of June 4, 2021. Under the terms of the stock split, the Company's stockholders received a dividend of nineteen additional shares of common stock for every share held on the record date. The stock dividend was paid in authorized but unissued shares of common stock of the Company. The par value of the Company's stock was not affected by the split and remained at \$0.01 per share. All prior year earnings per share and shares outstanding information have been updated to reflect this change. The average weighted shares outstanding were 1,600,000 for the years ended December 31, 2021 and 2020.

Cash and Cash Equivalents

The Company has defined cash and cash equivalents as those amounts included in the balance sheet captions cash and due from banks and interest-bearing deposits with banks.

Off-Balance Sheet Financial Instruments

In the ordinary course of business, the Company has entered into off-balance sheet financial instruments, consisting of commitments to extend credit and letters of credit. Such financial instruments are recorded in the balance sheet when they are funded.

Comprehensive Income (Loss)

GAAP requires that recognized revenue, expenses, gains, and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on securities available for sale, are reported as a separate component in the equity section of the balance sheet, such items, along with net income, are components of comprehensive income (loss). The only component of other comprehensive (loss) income for the years ended December 31, 2021 and 2020 is the net unrealized (loss) gain on securities available for sale, respectively.

Revenue from Contracts with Customers

The majority of the Company's revenues are derived from interest income and other related sources, primarily loans and investment securities.

A description of the Company's non-interest income revenue streams accounted for under ASC 606 is as follows:

Service Charges on Deposit Accounts and NSF Fees: The Company earns fees from its deposit customers for individual account services and transactions, account maintenance, and overdraft services. Transaction-based fees, which include services such as ATM use fees, stop payment fees, and ACH origination fees are recognized at the time the transaction is executed since that is the point in time when the service is performed and the customer's request is completed by the Company. Account maintenance fees, which relate primarily to monthly maintenance and minimum balance requirements, are earned over the course of a month, representing the period over which the Company satisfies its performance obligation. Overdraft and NSF fees are recognized at the point in time that the overdraft and NSF fee occurs. Service charges on deposits are withdrawn from the customer's account balance.

ATM Processing Fees: The Company earns interchange fees from its debit cardholder transactions conducted through the payment provider network. Interchange fees from cardholder transactions generally represent a percentage of the underlying transaction value and are recognized daily, concurrently with the transaction processing services provided to the cardholder.

Notes to Consolidated Financial Statements

Recent Accounting Standards

In June 2016, the FASB issued Accounting Standards Update (“ASU”) 2016-13, Financial Instruments—Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments (“CECL”), which replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses measured at amortized cost and certain other instruments, including loans, held-to-maturity debt securities, net investments in leases, and off-balance sheet credit exposures. In addition, CECL will require the use of a modified available-for-sale debt security impairment model and eliminate the current accounting for purchased credit impaired loans and debt securities. In October 2019, the FASB approved a delay of the required implementation date of ASU 2016-13 (as amended) for public business entities. ASU 2019-10 delayed the effective date from fiscal years beginning after December 15, 2020 to fiscal years beginning after December 15, 2022, including interim periods within the fiscal year. Management is evaluating the impact that the adoption of this update will have on its consolidated financial statements; however, due to the significant differences in the revised guidance from existing GAAP, the impact of this guidance may result in material changes in our accounting for credit losses on financial instruments.

Risks and Uncertainties

On March 11, 2020, the World Health Organization declared the outbreak of Coronavirus Disease of 2019 (“COVID-19”) a global pandemic. The COVID-19 pandemic has adversely affected, and may continue to adversely affect local, national, and global economic activity. Actions taken to help mitigate the spread of COVID-19 include restrictions on travel, localized quarantines, and government-mandated closures of certain businesses. The spread of the outbreak has caused significant disruptions to the U.S. economy and has disrupted banking and other financial activity in the areas in which the Company operates.

On March 3, 2020, the Federal Open Market Committee reduced the targeted federal funds interest rate range by 50 basis points to 1.00 percent to 1.25 percent. This range was further reduced to 0 percent to 0.25 percent on March 16, 2020. On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security (“CARES”) Act was enacted to, among other provisions, provide emergency assistance for individuals, families and businesses affected by the COVID-19 pandemic. These reductions in interest rates and other effects of the COVID-19 pandemic may materially and adversely affect the Company’s financial condition and results of operations in future periods. It is unknown how long the adverse conditions associated with the COVID-19 pandemic will last and what the complete financial effect will be to the Company. It is possible that estimates made in the financial statements could be materially and adversely impacted as a result of these conditions, including estimates regarding expected credit losses on loans receivable, other-than-temporary impairment of investment securities, and impairment of assets.

Section 4013 of the CARES Act (and subsequent amendment), provides that, from the period beginning March 1, 2020 until the earlier of January 1, 2022 or the date that is 60 days after the date on which the national emergency concerning the COVID-19 pandemic declared by the President of the United States under the National Emergencies Act terminates (the “applicable period”). Some of the provisions applicable to the Company include, but are not limited to:

- **Accounting for Loan Modifications** - The CARES Act provides that a financial institution may elect to suspend (1) the requirements under GAAP for certain loan modifications that would otherwise be categorized as a troubled debt restructure (“TDR”) and (2) any determination that such loan modifications would be considered a TDR, including the related impairment for accounting purposes. The suspension is applicable for the term of the loan modification that occurs during the applicable period for a loan that was not more than 30 days past due as of December 31, 2019. The suspension is not applicable to any adverse impact on the credit of a borrower that is not related to the pandemic.
- **Paycheck Protection Program** - The CARES Act established the Paycheck Protection Program (“PPP”), an expansion of the Small Business Administration’s 7(a) loan program and the Economic Injury Disaster Loan Program (“EIDL”), administered directly by the Small Business Administration (“SBA”).

Notes to Consolidated Financial Statements

NOTE 3 - SECURITIES AVAILABLE FOR SALE

The amortized cost and estimated fair value of securities available for sale at December 31, 2021 and 2020 are summarized as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
DECEMBER 31, 2021				
U.S. treasuries, U.S. government agencies and corporations	\$ 63,058,737	\$ 79,452	\$ (699,858)	\$ 62,438,331
Obligations of states and political subdivisions	35,320,662	427,572	(100,607)	35,647,627
Debt of other financial institutions	500,000	-	-	500,000
Residential collateralized mortgage obligations guaranteed by U.S. government agencies	47,098,527	388,120	(874,705)	46,611,942
Mortgage-backed securities	20,924,346	430,357	(222,089)	21,132,614
Total	\$166,902,272	\$1,325,501	\$(1,897,259)	\$166,330,514
DECEMBER 31, 2020				
U.S. government agencies and corporations	\$ 23,216,324	\$ 205,499	\$ (33,434)	\$ 23,388,389
Obligations of states and political subdivisions	27,522,082	645,766	(3,240)	28,164,608
Residential collateralized mortgage obligations guaranteed by U.S. government agencies	36,767,502	1,025,854	(24,191)	37,769,165
Mortgage-backed securities	20,405,030	899,946	-	21,304,976
Total	\$ 107,910,938	\$ 2,777,065	\$ (60,865)	\$ 110,627,138

The majority of the mortgaged-backed securities (“MBS”) represent residential mortgages as of December 31, 2021 and 2020. The remainder of the mortgaged-backed securities are comprised of Mortgage-Backed Delegated Underwriting and Servicing (“DUS”) Bonds. At December 31, 2021 and 2020, the Company had a fair value of \$11,966,307 and \$5,505,128 in DUS Bonds, respectively. These MBS securities are issued by Fannie Mae (“FNMA”) consisting of a single loan or a pool of loans backed by multifamily properties, which must be income producing and consist of at least five residential units. These bonds carry FNMA backing and an implied government guarantee. The bonds pay timely monthly principal and interest and are structured with 5-, 7-, 10-, 15-, and 18-year fixed-rate balloon maturities and 25- or 30-year amortization schedules, depending on the life of the property. DUS related loans include a prepayment deterrent fee, or yield maintenance contract, which mitigates prepayment risk on the securities. The yield maintenance period often encompasses the majority of the life of the loan. The bonds are typically structured with a 7- or 10-year balloon term, and a 6.5- or 9.5-year yield maintenance period, respectively.

Notes to Consolidated Financial Statements

The amortized cost and estimated market value of securities available for sale at December 31, 2021, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized Cost	Fair Value
Due in one year or less	\$ 540,430	\$ 542,319
Due after one year through five years	49,495,612	49,500,974
Due after five years through ten years	59,974,109	59,483,397
Due after ten years	56,892,121	56,803,824
Total	\$166,902,272	\$166,330,514

Investment securities available for sale with a fair value of \$60,074,640 and \$53,534,780 at December 31, 2021 and 2020, respectively, were pledged to secure public deposits as required by law.

Sales of securities generated proceeds of \$3,425,971 and \$14,550,022 in 2021 and 2020, respectively. The Company realized gross gains and losses on sales of these securities of \$95,450 and \$0, respectively, in 2021. The Company realized gross gains and losses on sales of these securities of \$162,739 and \$7,034, respectively, in 2020.

The following tables show the Company's investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2021 and 2020:

	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
DECEMBER 31, 2021						
U.S. treasuries, U.S. government agencies and corporations	\$50,849,067	\$ 656,607	\$ 3,399,727	\$ 43,251	\$54,248,794	\$ 699,858
Obligations of states and political subdivisions	9,179,493	88,062	393,248	12,545	9,572,741	100,607
Residential collateralized mortgage obligations guaranteed by U.S. government agencies	15,211,040	450,903	12,431,220	423,802	27,642,260	874,705
Mortgage-backed securities	6,708,569	222,089	-	-	6,708,569	222,089
Total	\$81,948,169	\$1,417,661	\$16,224,195	\$479,598	\$98,172,364	\$1,897,259

DECEMBER 31, 2020

U.S. government agencies and corporations	\$ 4,673,546	\$ 33,434	\$ -	\$ -	\$ 4,673,546	\$ 33,434
Obligations of states and political subdivisions	801,472	3,240	-	-	801,472	3,240
Residential collateralized mortgage obligations guaranteed by U.S. government agencies	3,040,690	24,191	-	-	3,040,690	24,191
Mortgage-backed securities	-	-	-	-	-	-
Total	\$ 8,515,708	\$ 60,865	\$ -	\$ -	\$ 8,515,708	\$ 60,865

Notes to Consolidated Financial Statements

There has been an increase in the number and in the fair value dollar amount from December 31, 2020 to December 31, 2021 of securities that have unrealized losses. At December 31, 2021, ninety-five securities totaling \$98.2 million were in an unrealized loss position compared to nine securities totaling \$8.5 million in an unrealized loss position at December 31, 2020. The individual losses ranged from \$35 to \$178,096 at December 31, 2021 as compared to losses that ranged from \$2 to \$16,705 at December 31, 2020 and the total gross unrealized loss increased from \$60,865 at December 31, 2020 to \$1.9 million at December 31, 2021. The primary driver behind the market value changes of these securities relate to various changes in interest rates. There was an increase in the number and dollar amount of securities with unrealized losses of 12 months or more. At December 31, 2021, there were fifteen securities totaling \$16.2 million in an unrealized loss position more than twelve months compared to none in an unrealized loss position more than twelve months at December 31, 2020. The primary reason these bonds have unrealized losses relates to their original purchase date and the interest rate/spreads that was in effect at that date. There has been no material negative change in credit issues in the portfolio. Sixty-six of the securities with principal balances totaling \$88.6 million have the explicit or implicit guarantee of the U.S. Government. The remaining twenty-nine securities relate to obligations of states and political subdivisions. The Company has performed an analysis of these securities as summarized in the "OTTI" accounting policy. Management believes that the unrealized losses are temporary in nature and are a result of the current interest rate environment and not a reflection of credit quality.

NOTE 4 - LOANS

The Company's loan portfolio is segmented to enable management to monitor risk and performance. The real estate loans are further classified into two classes. Residential mortgages include those secured by first and second lien residential properties while commercial mortgages are comprised of loans to commercial customers for self-use or income-producing commercial or residential real estate. The commercial and industrial segment consists of loans to finance the activities of commercial customers. The consumer segment consists primarily of auto loans and personal loans.

Residential mortgage loans are typically longer-term loans which generally entail greater interest rate risk than consumer and commercial loans. Under certain economic conditions, housing values may decline, which may increase the risk that the collateral values are insufficient. Commercial real estate loans generally present a higher level of risk than loans secured by residences. This greater risk is due to several factors including but not limited to concentration of principal in a limited number of loans and borrowers, the effect of general economic conditions on income producing properties and the increased difficulty in monitoring these types of loans. Furthermore, the repayment of commercial real estate loans is typically dependent upon successful operation of the related real estate project. If the cash flow from the project is reduced by such occurrences as leases not being obtained, renewed or not entirely fulfilled, the borrower's ability to repay the loan may be impaired. Commercial and industrial loans are primarily secured by business assets, inventories, and accounts receivable which present collateral risk. Consumer loans generally have higher interest rates and shorter terms than residential mortgage loans, however, they have additional credit risk due to the type of collateral securing the loan.

The CARES Act created the PPP loan program which provides payroll assistance for small businesses and select nonprofits in the form of 100% guaranteed loans from the SBA. The Company was a participating lender in the PPP loan program.

Notes to Consolidated Financial Statements

Major classifications of loans receivable at December 31, 2021 and 2020 are summarized as follows:

	<u>2021</u>	<u>2020</u>
Real Estate:		
Residential	\$165,964,774	\$156,799,726
Commercial	97,662,897	94,607,524
Commercial and industrial	17,022,198	30,211,443
Consumer	315,079	285,833
Total	280,964,948	281,904,526
Less unamortized deferred loan (costs) and fees	(79,399)	131,163
	281,044,347	281,773,363
Less allowance for loan losses	2,951,779	2,914,956
Net Loans	\$278,092,568	\$278,858,407

During 2021 and 2020, the Company originated 103 loans totaling \$8,647,119 and 184 loans totaling \$15,500,227, respectively, through its participation in the 1st draw and 2nd draw loan programs of the PPP. As of December 31, 2021, 258 of these loans totaling \$21,353,257 have been forgiven by the SBA. The remaining balance of the PPP loans at December 31, 2021 and 2020 totaled \$2,794,089 and \$11,357,230, respectively, and are included in the commercial and industrial loan totals above. During 2021 and 2020, in connection with the SBA's PPP loan programs, the Company received \$452,535 and \$681,614 in PPP loan origination fees, respectively, of which \$723,765 and \$307,442 was recognized in interest income during 2021 and 2020, respectively. The remaining balance of \$102,942 and \$374,172 is deferred and included with net unamortized deferred loan fees as part of the loans in the consolidated balance sheets at December 31, 2021 and 2020, respectively.

In the normal course of business, loans are extended to directors, executive officers, and their related interests and affiliates. In management's opinion, all of these loans are on substantially the same terms and conditions as loans to other individuals and businesses of comparable creditworthiness. The aggregate amount of credit extended to these directors and executive officers at December 31, 2021 and 2020 was \$319,444 and \$413,444, respectively. During 2021, there were no new loans or principal advances made and repayments totaled \$94,000.

Mortgages held for sale totaled \$1,107,750 and \$1,819,689 as of December 31, 2021 and 2020, respectively, and are included in the residential real estate balances above.

Notes to Consolidated Financial Statements

NOTE 5 - ALLOWANCE FOR LOAN LOSSES

The following table presents the classes of the loan portfolio summarized by the aggregate pass rating and the classified ratings of special mention, substandard, and doubtful within the Company's internal risk rating system as of December 31, 2021 and 2020:

	Pass	Special Mention	Substandard	Doubtful	Total
DECEMBER 31, 2021					
Real Estate:					
Residential	\$165,928,388	\$ -	\$ 36,386	\$ -	\$165,964,774
Commercial	94,860,881	2,802,016	-	-	97,662,897
Commercial and industrial	16,938,746	83,452	-	-	17,022,198
Consumer	315,079	-	-	-	315,079
Total	\$278,043,094	\$2,885,468	\$ 36,386	\$ -	\$280,964,948
DECEMBER 31, 2020					
Real Estate:					
Residential	\$ 156,750,062	\$ -	\$ 49,664	\$ -	\$ 156,799,726
Commercial	91,675,730	2,931,794	-	-	94,607,524
Commercial and industrial	29,196,339	-	1,015,104	-	30,211,443
Consumer	285,047	-	786	-	285,833
Total	\$ 277,907,178	\$ 2,931,794	\$1,065,554	\$ -	\$ 281,904,526

The performance and credit quality of the loan portfolio is also monitored by analyzing the age of the loans receivable as determined by the length of time a recorded payment is past due. The table on the following page presents the classes of the loan portfolio summarized by the past due status as of December 31, 2021 and 2020.

	Current	30-59 Days Past Due	60-89 Days Past Due	Greater than 90 Days	Total Past Due	Total Loans Receivable	Non-Accrual Loans	Loans Receivable 90 Days Past Due and Accruing
DECEMBER 31, 2021								
Real Estate:								
Residential	\$165,855,293	\$109,481	\$ -	\$ -	\$109,481	\$165,964,774	\$ 36,386	\$ -
Commercial	97,662,897	-	-	-	-	97,662,897	-	-
Commercial and industrial	17,022,198	-	-	-	-	17,022,198	-	-
Consumer	315,079	-	-	-	-	315,079	-	-
Total	\$280,855,467	\$109,481	\$ -	\$ -	\$109,481	\$280,964,948	\$ 36,386	\$ -
DECEMBER 31, 2020								
Real Estate:								
Residential	\$ 156,721,832	\$ 77,894	\$ -	\$ -	\$ 77,894	\$ 156,799,726	\$ 49,664	\$ -
Commercial	94,607,524	-	-	-	-	94,607,524	-	-
Commercial and industrial	30,211,443	-	-	-	-	30,211,443	1,015,104	-
Consumer	285,047	786	-	-	786	285,833	786	-
Total	\$ 281,825,846	\$ 78,680	\$ -	\$ -	\$ 78,680	\$ 281,904,526	\$1,065,554	\$ -

Notes to Consolidated Financial Statements

The following tables summarize information in regards to impaired loans by loan portfolio class as of December 31, 2021 and 2020:

	Recorded Investment	Related Allowance	Unpaid Principal Balance	Average Recorded Investment	Interest Income Recognized
DECEMBER 31, 2021					
With no related allowance recorded:					
Real Estate:					
Residential	\$36,386	\$ -	\$52,900	\$39,690	\$ -
Total	<u>\$36,386</u>	<u>\$ -</u>	<u>\$52,900</u>	<u>\$39,690</u>	<u>\$ -</u>
Total:					
Real Estate:					
Residential	\$36,386	\$ -	\$52,900	\$39,690	\$ -
Total	<u>\$36,386</u>	<u>\$ -</u>	<u>\$52,900</u>	<u>\$39,690</u>	<u>\$ -</u>
DECEMBER 31, 2020					
With no related allowance recorded:					
Real Estate:					
Residential	\$ 43,017	\$ -	\$ 57,181	\$ 46,510	\$ -
Total	<u>\$ 43,017</u>	<u>\$ -</u>	<u>\$ 57,181</u>	<u>\$ 46,510</u>	<u>\$ -</u>
Total:					
Real Estate:					
Residential	\$ 43,017	\$ -	\$ 57,181	\$ 46,150	\$ -
Total	<u>\$ 43,017</u>	<u>\$ -</u>	<u>\$ 57,181</u>	<u>\$ 46,510</u>	<u>\$ -</u>

The Company did not have any impaired loans with an allowance recorded at December 31, 2021 and 2020.

Notes to Consolidated Financial Statements

The primary segments of the allowance for loan losses, segregated into the amount required for loans individually evaluated for impairment and the amount required for loans collectively evaluated for potential losses as of December 31, 2021 and 2020:

	Beginning Balance	Charge-Offs	Recoveries	Provisions	Ending Balance	Ending Balance Individually Evaluated For Impairment	Ending Balance Collectively Evaluated For Impairment
DECEMBER 31, 2021							
Real Estate:							
Residential	\$1,461,459	\$ -	\$ -	\$ 85,496	\$1,546,955	\$ -	\$1,546,955
Commercial	1,085,543	-	-	22,359	1,107,902	-	1,107,902
Commercial and industrial	303,295	-	-	(190,343)	112,952	-	112,952
Consumer	2,093	-	823	(666)	2,250	-	2,250
Inherent risk	62,566	-	-	119,154	181,720	-	181,720
Total	\$2,914,956	\$ -	\$ 823	\$ 36,000	\$2,951,779	\$ -	\$2,951,779
DECEMBER 31, 2020							
Real Estate:							
Residential	\$ 1,417,298	\$ -	\$ -	\$ 44,161	\$ 1,461,459	\$ -	\$ 1,461,459
Commercial	901,164	-	-	184,379	1,085,543	-	1,085,543
Commercial and industrial	144,548	-	-	158,747	303,295	-	303,295
Consumer	1,723	-	1,463	(1,093)	2,093	-	2,093
Inherent risk	110,760	-	-	(48,194)	62,566	-	62,566
Total	\$ 2,575,493	\$ -	\$ 1,463	\$ 338,000	\$ 2,914,956	\$ -	\$ 2,914,956

Notes to Consolidated Financial Statements

The following table summarizes loans evaluated both individually and collectively for impairment as of December 31, 2021 and 2020:

	Ending Balance	Ending Balance Individually Evaluated For Impairment	Ending Balance Collectively Evaluated For Impairment
DECEMBER 31, 2021			
Real Estate:			
Residential	\$165,964,774	\$36,386	\$165,928,388
Commercial	97,662,897	-	97,662,897
Commercial and industrial	17,022,198	-	17,022,198
Consumer	315,079	-	315,079
Total	\$280,964,948	\$36,386	\$280,928,562
DECEMBER 31, 2020			
Real Estate:			
Residential	\$ 156,799,726	\$ 43,017	\$ 156,756,709
Commercial	94,607,524	-	94,607,524
Commercial and industrial	30,211,443	-	30,211,443
Consumer	285,833	-	285,833
Total	\$ 281,904,526	\$ 43,017	\$ 281,861,509

In the normal course of business, the Company modifies loan terms for various reasons. These reasons may include as a retention strategy to compete in the current interest rate environment, and to re-amortize or extend a loan term to better match the loan's payment stream with the borrower's cash flows. A modified loan is considered to be a TDR when the Company has determined that the borrower is troubled (i.e. experiencing financial difficulties) and a concession is made by the Company that would not otherwise be considered for a borrower or collateral with similar credit risk characteristics. The Company evaluates the probability that the borrower will be in payment default on any of its debt in the foreseeable future without modification. To make this determination, the Company performs a global financial review of the borrower and loan guarantors to assess their current ability to meet their financial obligations.

When the Company restructures a loan to a troubled borrower, the loan terms (i.e. interest rate, payment, amortization period, and/or maturity date) are modified in such a way to enable the borrower to cover the modified debt service payments based on current financials and cash flow adequacy. If a borrower's hardship is thought to be temporary, then modified terms are only offered for that time period. Where possible, the Company obtains additional collateral and/or secondary payment sources at the time of the restructure in order to put the Company in the best possible position if the borrower is not able to meet the modified terms. To date, the Company has not forgiven any principal as a restructuring concession. The Company will not offer modified terms if it believes that modifying the loan terms will only delay an inevitable permanent default.

The CARES Act established two important provisions for homeowners with Federally backed mortgages. The first provision was a foreclosure moratorium which was in effect through July 31, 2021, and the second was a right to forbearance for borrowers who attest to experiencing a financial hardship due to the COVID-19 emergency. Although the Company's loans are not Federally backed, the Company did provide mortgage assistance to ensure borrowers retain financial stability during the health pandemic crisis.

Notes to Consolidated Financial Statements

The Company received and processed two consumer loans totaling \$102,399 that requested deferred loan payments or interest only payments during 2021. At December 31, 2021, these two loans and the one residential mortgage loan from 2020 returned to original contractual terms or have been paid off.

The Company received and processed thirty-seven residential mortgage loans totaling \$6,099,057 that requested deferred loan payments or interest only payments during 2020. At December 31, 2020 all of these loans, except for one totaling \$93,037, returned to original contractual terms or have been paid off.

The Company received and processed deferred payment or an interest only request for one commercial loan totaling \$1,102,411 during 2021. This loan returned to original contracted terms in 2021.

The Company received and processed deferred payment or interest only requests for twenty-two commercial, industrial, and commercial real estate loans totaling \$20,987,806 during 2020. At December 31, 2020, all of these loans have returned to original contractual terms, and there were no commercial and commercial real estate loans that remain in deferred payment status.

All loans designated as TDRs are considered impaired loans and may be in either accruing or non-accruing status. The Company's policy for recognizing interest income on impaired loans does not differ from its overall policy for interest recognition. Accordingly, the accrual of interest is discontinued when principal or interest is delinquent for 90 days or more unless the loan is well-secured and in the process of collection. If the loan was accruing at the time of the modification, then it continues to be in accruing status subsequent to the modification. Non-accrual TDRs may return to accruing status when there has been sufficient payment performance for a period of at least six months. TDRs are considered to be in payment default if, subsequent to modification, the loans are transferred to non-accrual status. Loans may be removed from TDR status in the calendar year following the modification if the interest rate at the time of modification was consistent with the interest rate for a loan with comparable credit risk and the loan has performed according to its modified terms for at least six months.

There was one loan totaling \$36,386 and \$43,017 that was classified as a TDR at December 31, 2021 and December 31, 2020, respectively. At December 31, 2021 and 2020, this one TDR loan was classified as non-accrual. There were no loan modifications made in 2021 and 2020 that resulted in a TDR classification at year-end.

If a loan was considered to be impaired prior to modification as a TDR, then there is no impact on the ALLL as a result of the modification because the loan was already being evaluated individually for impairment. If a loan was not impaired prior to modification as a TDR, then there could be an impact on the ALLL as a result of the modification because of the movement of the loan from the pools of loans being evaluated collectively for impairment to being evaluated individually for impairment. Since there were no new modifications in 2021 and 2020, there was no additional ALLL analysis needed. The volume and type of TDR activity are considered in the assessment of the local economic trends qualitative factor used in the determination of the ALLL for loans that are evaluated collectively for impairment.

The Company did not charge off any loan that was classified as a TDR at December 31, 2020 and December 31, 2019 in either 2021 or 2020, respectively. There were no other TDRs that subsequently defaulted during the years ended December 31, 2021 and 2020.

NOTE 6 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet.

Notes to Consolidated Financial Statements

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit written is represented by the contract or notional amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The following table identifies the contract or notional amount of those instruments at December 31, 2021 and 2020:

	<u>2021</u>	<u>2020</u>
Financial instruments whose contract amounts represent credit risk:		
Commitments to grant loans	\$13,847,635	\$ 4,906,002
Unfunded commitments under lines of credit	32,367,181	25,594,582
Standby letters of credit	942,127	750,094

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Some of the commitments are expected to expire without being drawn upon. The total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties. At December 31, 2021 and 2020, the Company's fixed rate loan commitments totaled \$2,284,741 and \$826,413, respectively.

Outstanding letters of credit written are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The majority of these standby letters of credit expire within the next twelve months. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending other loan commitments. The Company requires collateral supporting these letters of credit as deemed necessary. Management believes that the proceeds obtained through a liquidation of such collateral would be sufficient to cover the maximum potential amount of future payments required under the corresponding guarantees. The current amount of the liability as of December 31, 2021 and 2020 for guarantees under standby letters of credit issued is not material.

NOTE 7 - PREMISES AND EQUIPMENT

Major classifications of premises and equipment at December 31, 2021 and 2020 are summarized as follows:

	<u>2021</u>	<u>2020</u>
Land	\$ 2,105,339	\$ 2,105,339
Buildings and leasehold improvements	9,135,259	8,319,117
Furniture and fixtures	5,571,370	5,271,356
Computer software	1,412,448	1,412,448
	<u>18,224,416</u>	<u>17,108,260</u>
Accumulated depreciation and amortization	<u>(10,828,136)</u>	<u>(10,374,565)</u>
Total	<u>\$ 7,396,280</u>	<u>\$ 6,733,695</u>

Depreciation and amortization charged to operations was \$453,571 and \$410,625 in 2021 and 2020, respectively.

Notes to Consolidated Financial Statements

NOTE 8 - DEPOSITS

Time deposits include certificates of deposit in denominations of \$250,000 or more. Such deposits aggregated \$3,709,257 and \$6,261,159 at December 31, 2021 and 2020, respectively.

The following schedule represents the maturity of time deposits at December 31, 2021:

2022	\$26,158,007
2023	5,532,281
2024	1,094,818
2025	435,024
2026	<u>73,662</u>
Total	<u><u>\$33,293,792</u></u>

NOTE 9 - BORROWED FUNDS AND AVAILABLE CREDIT ARRANGEMENTS

The Bank maintains a credit arrangement, which includes a revolving line of credit with the FHLB. Under this credit arrangement, the Bank has a borrowing limit of approximately \$152.1 million at December 31, 2021 that is subject to annual renewal and typically incurs no service charges. Any loans or letters of credit generated with this credit facility are secured by a blanket security agreement on outstanding residential mortgage loans, other real estate related collateral, and U.S. government agencies and mortgage-backed securities. As of December 31, 2021, the Bank had no FHLB borrowed funds outstanding. In December 2021, the Bank prepaid all of its \$7.0 million in FHLB borrowings outstanding and incurred a prepayment fee of \$180,243 and accounted for the transaction as early debt extinguishment. As of December 31, 2020, FHLB borrowed funds totaled \$7.0 million. The borrowings had interest rates ranging from 1.47% to 2.99% and maturity dates ranging from September 5, 2023 to November 22, 2024. In December 2020, the Bank prepaid \$4.7 million in FHLB borrowings and incurred a prepayment fee of \$147,189 and accounted for the transaction as early debt extinguishment. During 2021 and 2020, interest expense on FHLB borrowings totaled \$137,408 and \$297,123, respectively.

The Bank has borrowing access capabilities through the Federal Reserve Bank (“FRB”) discount window. This access allows the Bank to borrow money, usually on a short-term basis, to meet temporary liquidity needs. As of December 31, 2021, the Bank had a borrowing capacity of approximately \$1.9 million. Discount window borrowings are fully secured through a pledge of mortgage-backed and U.S. government agency securities to the FRB of Cleveland. The Bank had no FRB discount window borrowings outstanding as of December 31, 2021 and 2020.

The Bank has an established \$10.0 million guidance line of credit with Truist Bank for repurchase and reverse repurchase transactions and a \$4.0 million guidance line of credit for the purchase of federal funds. The \$4.0 million guidance line of credit has no prescribed termination date and is not a committed facility, as Truist Bank reserves the right to cancel the line at any time at its sole discretion. The Bank has \$8.8 million, \$7.5 million, and \$5.0 million federal funds purchase lines of credit with Zions First National Bank, ACBB, and PNC Bank, respectively, all of which have no prescribed termination date and are not committed facilities. The Company also has a credit facility line of credit of \$3.0 million with ACBB. These facilities are intended to provide for short-term liquidity needs for the Bank and the Company. For the years ended December 31, 2021 and 2020, there were no borrowings outstanding under these credit facilities.

Notes to Consolidated Financial Statements

NOTE 10 - INCOME TAXES

The provision for federal income taxes for the years ended December 31, 2021 and 2020 is summarized as follows:

	2021	2020
Current	\$ 355,089	\$307,170
Deferred	(48,089)	(56,170)
Total	\$ 307,000	\$251,000

The components of the net deferred tax asset (liability) at December 31, 2021 and 2020 are as follows:

	2021	2020
Allowance for loan losses	\$ 503,445	\$495,885
Deferred origination fees and costs	-	27,628
Net unrealized loss on securities	120,069	-
Deferred and post-retirement benefit plans	396,458	322,591
Non-accrual loan interest	3,431	4,059
Total Deferred Tax Assets	1,023,403	850,163
Net unrealized gain on securities	-	570,402
Deferred origination fees and costs	16,606	-
Investment securities accretion	87,358	54,483
Depreciation	184,260	228,659
Total Deferred Tax Liabilities	288,224	853,544
Net Deferred Tax Asset/(Liability)	\$ 735,179	\$ (3,381)

As of December 31, 2021, the Company had no unrecognized tax benefits as defined by FASB ASC 740-10-25, Accounting for Uncertainty in Income Taxes. The Company does not expect the total amount of unrecognized tax benefits to significantly increase within the next twelve months. As of December 31, 2021 and 2020, the Company did not incur any interest or penalties associated with its tax position. Any amount, if applicable, would be included as part of other non-interest expense. The Company is subject to federal income tax as well as a capital-based state franchise tax.

The Company establishes a valuation allowance when it is more-likely-than-not that the Company will not be able to realize the benefit of the deferred tax assets or when future deductibility is uncertain. Periodically, the need for a valuation allowance is reviewed and adjusted based on management's assessment of realizable deferred tax assets.

The Company is no longer subject to examination by taxing authorities for years before 2018.

The total tax provision for financial reporting purposes differed from the amount computed by applying the federal statutory income tax rate of 21% in 2021 and 2020 to income before income taxes. The differences are as follows:

	2021	2020
Tax at statutory rate	\$ 508,326	\$ 469,548
Effect of tax-exempt income	(220,217)	(215,706)
Other	18,891	(2,842)
Income Tax Expense	\$ 307,000	\$ 251,000

Notes to Consolidated Financial Statements

NOTE 11 - CONTINGENCIES AND COMMITMENTS

There are no material legal proceedings to which the Company is party to except proceedings which arise in the normal course of business and, in the opinion of management, will not have any material effect on the consolidated financial position of the Company.

The Company leases one office facility with a term of five years with multiple renewal options.

NOTE 12 - EMPLOYEE BENEFITS

401(k) Profit Sharing Plan

The Company has a non-contributory profit sharing and integrated contributory 401(k) plan in which eligible employees participate. The Company is required to make a “safe harbor” contribution to the plan of at least 3% of eligible employee’s compensation. This “safe harbor” contribution is fully vested and is referred to as a non-elective contribution. The Company also makes a matching contribution equal to 100% of each participant’s contributions up to a maximum of 3% of their salary. In addition, the Company may make discretionary contributions to the profit-sharing plan as determined by the Board of Directors. The total plan contribution expense for the years ended 2021 and 2020 was \$316,052 and \$280,000, respectively.

Post-Retirement Life Insurance Benefits

The Company provides term life insurance benefits for its retired employees. All employees may become eligible for these benefits, provided they do not retire prior to reaching age sixty-five.

The projected accumulated post-retirement benefit obligation, which is unfunded, totaled \$177,392 and \$196,721 as of December 31, 2021 and 2020, respectively. It is computed using various actuarially determined assumptions regarding participant mortality, withdrawal and retirement rates, salary scales, discount rates, and disabled mortality rates. The Company has the right to amend or terminate these benefits.

The net periodic post-retirement benefit cost, which consists primarily of service costs and interest on the accumulated benefit obligation, totaled \$8,850 and \$7,006 in 2021 and 2020, respectively. For 2021 and 2020, interest cost was computed using a discount rate of 2.50% and 3.25%, respectively.

Supplemental Employee Retirement Plan

The Company also maintains a nonqualified Supplemental Employee Retirement Plan (“SERP”). The SERP was established to provide a full level of retirement benefit for certain executives who otherwise would have been bound by existing qualified plan limitations. As of December 31, 2021, the vested obligations of the SERP totaled \$1.4 million. The obligations under the retirement benefit portion of the plan are unfunded; however, the Company has purchased life insurance policies on the covered executives which are actuarially designed to offset the annual expenses associated with the plan and will, given reasonable actuarial assumptions, offset all of the plan’s costs during the life of the executives and provide a complete recovery of all plan costs at the executive’s death. The Company is the sole owner and beneficiary of all policies. Net periodic expense for the SERP for 2021 and 2020 included in non-interest expense was \$209,016 and \$200,635, respectively.

Phantom Stock Plan

During 2021, the Company adopted a Phantom Stock Plan (“PSP”). The purpose of the PSP is to aid the Company in attracting and retaining capable officers and to improve growth and profitability by providing the participants with a propriety interest in the Company as an incentive to continue to contribute to its success. The value of the PSP shares is tied to the book value of the Company. The awards vest over a three-year period, and the value at vesting includes accumulated dividends paid during the period. The PSP shares are not equity, contain no voting rights, and do not dilute actual shares of the Company that are outstanding. The Company awarded 7,676 shares

Notes to Consolidated Financial Statements

under the plan and recorded related compensation expense of \$64,328 in 2021. In each subsequent year, the value of the shares is adjusted to reflect the additional pro-rata share of the award that the participant has earned. At the current PSP per share value, projected future expense over the remaining two-year vesting period equals \$128,656. This amount is subject to adjustment each year based on the financial performance of the Company. The Company must revalue the remaining shares each year and record that amount as a liability. Awards are settled in cash after the required vesting period has been satisfied.

NOTE 13 - OTHER EXPENSES

The following is an analysis of other expenses for the years ended December 31, 2021 and 2020:

	<u>2021</u>	<u>2020</u>
Computer services	\$ 495,236	\$ 579,775
ATM processing expense	284,140	271,275
Advertising	216,654	312,988
Director fees	234,160	221,610
Corporate insurance	108,627	85,534
Regulatory assessments	75,505	70,794
Telecommunications	104,309	107,078
Charitable contributions	144,172	76,698
Other	645,599	647,709
Total	<u><u>\$2,308,402</u></u>	<u><u>\$2,373,461</u></u>

NOTE 14 - FAIR VALUE MEASUREMENTS AND FAIR VALUE OF FINANCIAL INSTRUMENTS

Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Company could have realized in a sales transaction on the dates indicated. The estimated fair value amounts have been measured as of their respective year-ends and have not been re-evaluated or updated for purposes of these financial instruments subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each year-end.

FASB ASC 820, Fair Value Measurements and Disclosures, establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Notes to Consolidated Financial Statements

For financial assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used at December 31, 2021 and 2020 are as follows:

	Fair Value	Level 1	Level 2	Level 3
DECEMBER 31, 2021				
U.S. treasuries, U.S. government agencies and corporations	\$ 62,438,331	\$ 4,925,938	\$ 57,512,393	\$ -
Obligations of states and political subdivisions	35,647,627	1,192,851	34,454,776	-
Debt of other financial institutions	500,000	-	500,000	-
Residential collateralized mortgage obligations guaranteed by U.S. government agencies	46,611,942	5,964,064	40,647,878	-
Mortgage-backed securities	21,132,614	-	21,132,614	-
Total	\$166,330,514	\$12,082,853	\$154,247,661	\$ -
DECEMBER 31, 2020				
U.S. government agencies and corporations	\$ 23,388,389	\$ -	\$ 23,388,389	\$ -
Obligations of states and political subdivisions	28,164,608	1,690,995	26,473,613	-
Residential collateralized mortgage obligations guaranteed by U.S. government agencies	37,769,165	7,140,469	30,628,696	-
Mortgage-backed securities	21,304,976	-	21,304,976	-
Total	\$ 110,627,138	\$ 8,831,464	\$ 101,795,674	\$ -

There were no financial assets measured at fair value on a non-recurring basis at December 31, 2021 and 2020.

Notes to Consolidated Financial Statements

The following information should not be interpreted as an estimate of the fair value of the entire Company, since a fair value calculation is only provided for a limited portion of the Company's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Company's disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of the Company's financial instruments at December 31, 2021 and 2020:

Cash and Due from Banks and Interest-Bearing Deposits with Banks (Carried at Cost)

The carrying amount of cash and short-term instruments approximate their fair value.

Securities Available for Sale (Carried at Fair Value)

The fair value of securities available for sale is determined by obtaining quoted market prices in nationally recognized securities exchanges (Level 1), or matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted prices. For certain securities which are not traded in active markets or are subject to transfer restrictions, valuations are adjusted to reflect illiquidity and/or non-transferability, and such adjustments are generally based on available market evidence (Level 3). In the absence of such evidence, management's best estimate is used. Management's best estimate consists of both internal and external support on certain Level 3 investments. The entire Company's available for sale securities used valuation methodologies associated with Level 1 and Level 2 techniques at December 31, 2021 and 2020.

Loans (Carried at Cost)

The loan portfolio fair value analysis consists of two segments: (1) a credit adjustment to reflect the estimated adjustment to the carrying value of the loans due to credit-related factors; and, (2) a yield adjustment to reflect the estimated adjustment to the carrying value of the loans due to a differential in yield between the portfolio loan yields and estimated current market rate yields on loans with similar characteristics.

To determine a credit adjustment, the loan portfolio was divided into two segments: (1) performing loans and (2) non-accrual loans. The credit adjustment was calculated on the portfolio of performing loans to account for the estimated credit losses that could expect to be realized over the remaining life of the subject loan portfolio, in the absence of a liquid market or direct quotes for loans comparable to the performing loans in the Company's loan portfolio. In this regard, three primary sources of information were considered in developing a market-based credit adjustment: (1) the Company's recent loan charge-off history for loans with similar collateral characteristics and/or purposes; (2) an outsourced proprietary model that utilizes customized default, prepayment, and severity rates at the loan level for real estate loans and at the cohort level for all other loan types (based on the objective attributes of the loan with statistical performance variables in the peer marketplace); and, (3) the Company's internal allowance for loan and lease losses analysis for performing loans. The customized model places an emphasis on two critical underwriting factors for the residential loan portfolio; credit score and loan to value.

Loans classified as non-accrual were segregated and an estimated credit adjustment reserve level was assumed from a third-party perspective.

To determine a yield adjustment, future cash flows were projected based on remaining term, weighted average coupon, estimated months until maturity or repricing and an estimated rate of prepayments. Projected monthly cash flows were then discounted to present value using a risk-adjusted market rate. The risk-adjusted market rate reflects the approximate risk-adjusted market rate in existence at the valuation date for similar loans, taking into account regional market conditions, including a premium applied, based on the Company's assessment reflecting the lack of marketability and liquidity of the loans relative to a base index. The fair value adjustment was then calculated as the difference between the current principal balance and the present value of future cash flows.

Notes to Consolidated Financial Statements

Mortgages Held for Sale (Carried at Lower of Cost or Fair Value)

The carrying amount of mortgages held for sale approximate their fair value.

Impaired Loans With Specific Loss Allowances (Carried at Fair Value)

The fair value of impaired loans with specific loss allowances is measured using the estimated fair market value of the collateral less the estimated costs to sell. Fair value of the collateral is typically determined by appraisal. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly. As of December 31, 2021, and 2020, the Company had no impaired loans with a specific allowance.

Foreclosed Real Estate (Net Realizable Value)

The fair value of foreclosed real estate is measured using the estimated fair value of the collateral less the estimated costs to sell. Fair value is typically determined by an appraisal. As of December 31, 2021, and 2020, the Company had no foreclosed real estate.

Restricted Investments in Bank Stock (Carried at Cost)

The carrying amount of restricted investments in bank stock approximates fair value and considers the limited marketability of such securities.

Accrued Interest Receivable and Payable (Carried at Cost)

The carrying amount of accrued interest receivable and accrued interest payable approximates their fair value.

Deposits (Carried at Cost)

The fair value disclosed for non-interest and interest-bearing checking, statement and passbook savings, and money market accounts is, by definition, equal to the amount payable on demand at the reporting date (i.e., the carrying amounts). Fair value for fixed-rate certificates of deposit is estimated using a discounted cash flow calculation that applies interest rates currently being offered in the marketplace on similar certificates to a schedule of aggregated expected monthly maturities on time deposits.

Borrowed Funds (Carried at Cost)

The fair value for borrowings are estimated using discounted cash flow analyses using interest rates for instruments for similar terms.

Notes to Consolidated Financial Statements

The carrying amount and fair values of the Company's financial instruments were as follows at December 31, 2021 and 2020:

	Carrying Amount	Fair Value	(Level 1) Quoted Prices in Active Market for Identical Assets	(Level 2) Significant Other Observable Inputs	(Level 3) Significant Unobservable Inputs
DECEMBER 31, 2021					
Financial Assets					
Cash and due from banks	\$ 37,648,643	\$ 37,648,643	\$37,648,643	\$ -	\$ -
Interest-bearing deposits with banks	2,098,554	2,098,554	2,098,554	-	-
Securities available for sale	166,330,514	166,330,514	12,082,853	154,247,661	-
Net loans	278,092,568	281,101,248	-	-	281,101,248
Restricted investments in bank stock	2,340,700	2,340,700	-	2,340,700	-
Accrued interest receivable	935,011	935,011	-	935,011	-
Financial Liabilities					
Deposits	\$463,445,821	\$463,468,331	\$ -	\$463,468,331	\$ -
Accrued interest payable	2,773	2,773	-	2,773	-
DECEMBER 31, 2020					
Financial Assets					
Cash and due from banks	\$ 53,762,757	\$ 53,762,757	\$ 53,762,757	\$ -	\$ -
Interest-bearing deposits with banks	1,143,939	1,143,939	1,143,939	-	-
Securities available for sale	110,627,138	110,627,138	8,831,464	101,795,674	-
Net loans	278,858,407	281,784,755	-	-	281,784,755
Restricted investments in bank stock	3,283,600	3,283,600	-	3,283,600	-
Accrued interest receivable	964,108	964,108	-	964,108	-
Financial Liabilities					
Deposits	\$ 414,181,662	\$ 414,370,698	\$ -	\$ 414,370,698	\$ -
Borrowed Funds	6,993,030	7,379,488	-	7,379,488	-
Accrued interest payable	27,155	27,155	-	27,155	-

Notes to Consolidated Financial Statements

NOTE 15 - REGULATORY MATTERS

Cash and Due from Banks

The Federal Reserve Board requires the Bank to maintain a reserve requirement against specified deposit liabilities. On March 26, 2020, the reserve requirement ratios were set to zero percent by The Federal Reserve Board.

Dividends

Banks are subject to dividend payout restrictions, which generally limit the amount of dividends that can be paid by an FDIC insured bank. In addition to the minimum risk-based requirements outlined below, banks must hold common equity tier 1 capital in an amount greater than 2.50% of total risk-weighted assets (“the capital conservation buffer”) to avoid being subject to limits on capital distributions such as dividend payments. At December 31, 2021, the Bank’s capital conservation buffer was 7.91%.

Capital Requirements

The Bank is subject to various regulatory capital requirements administered by its federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank’s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank’s assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank’s capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk-weightings, and other factors.

The Bank is subject to the Basel III capital requirements as adopted by the FDIC. These requirements include a required ratio for Total Risk Based Capital, Tier 1 Risk Based Capital, Common Equity Tier 1 Risk Based Capital (“CET 1”), and the Tier 1 Leverage ratio. There is also an additional capital conservation buffer over the required capital ratios.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios of Total and Tier 1 capital (as defined in the regulations) to risk-weighted assets, and of Tier 1 capital to average assets. Under the Basel III reporting requirements, CET 1 risk-based capital with a minimum capital requirement of 4.50% of risk weighted assets was established. Management believes, as of December 31, 2021, that the Bank meets all capital adequacy requirements to which it is subject.

As of December 31, 2021 and 2020, the most recent notifications from the FDIC categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank’s category.

Notes to Consolidated Financial Statements

The Bank's actual capital amounts and ratios and the minimum amounts and ratios required for capital adequacy purposes and to be well capitalized under the prompt corrective action provisions are as follows:

	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
DECEMBER 31, 2021						
Total risk-based capital to risk-weighted assets	\$42,076,000	15.91%	≥\$21,157,200	≥ 8.00%	≥\$26,446,500	≥10.00%
Tier 1 capital to risk-weighted assets	39,124,000	14.79%	≥ 15,867,900	≥ 6.00%	≥ 21,157,200	≥ 8.00%
CET 1 risk-based capital	39,124,000	14.79%	≥ 11,900,925	≥ 4.50%	≥ 17,190,225	≥ 6.50%
Tier 1 capital to average assets	39,124,000	7.84%	≥ 19,972,360	≥ 4.00%	≥ 24,965,450	≥ 5.00%
DECEMBER 31, 2020						
Total risk-based capital to risk-weighted assets	\$ 40,939,000	16.28%	≥ \$20,117,840	≥ 8.00%	≥ \$25,147,300	≥10.00%
Tier 1 capital to risk-weighted assets	38,024,000	15.12%	≥ 15,088,380	≥ 6.00%	≥ 20,117,840	≥ 8.00%
CET 1 risk-based capital	38,024,000	15.12%	≥ 11,316,285	≥ 4.50%	≥ 16,345,745	≥ 6.50%
Tier 1 capital to average assets	38,024,000	8.29%	≥ 18,348,040	≥ 4.00%	≥ 22,935,050	≥ 5.00%

Community Reinvestment Act Program

The Bank is dedicated to helping our local communities prosper. We are committed to serving the credit and banking needs of the communities in which we do business. We recognize this requires us to take a proactive, rather than a passive approach in determining and meeting community credit needs, including those of creditworthy low- and moderate-income areas and individuals while helping to foster development in those areas. We are committed to working with community organizations to promote the availability of credit and other banking services as needed in the communities that we serve. This philosophy of commitment to our stakeholders and communities means we participate not to meet a requirement, but to fulfill a purpose.

From the boardroom to our banking centers, our purpose and goal is to help individuals, families and businesses thrive. We accomplish this through:

- Delivery of consumer and commercial banking products and services to the communities we serve;
- Participating in and promoting grant programs to help meet the needs of low to moderate income borrowers and helping individuals in our communities to become first-time homeowners;
- Meeting with community-based organizations to understand their needs;
- Providing financial education opportunities to students, customers, and the public;
- Commitment to the community through sponsorships, charitable donations, volunteerism, and promoting charitable organizations;
- Investment in the professional development of our staff and management to encourage active participation in professional associations and encouraging involvement in the community; and
- Developing, implementing, and measuring our CRA activities.

It is the policy of the Bank to make an active effort to determine the credit needs of our entire community, including those of low and moderate income areas and individuals. The Bank will work to ensure that this is done by identifying people who can speak to these needs, such as community organizations, government officials, non-profit groups, businesses, trade associations and church and educational leaders.

The Bank will make an active effort to know the people in local organizations concerned with community development and the needs of low and moderate income people. Our needs assessment contacts will be a regular vehicle for ensuring good communication with them.

The Bank provides time for and encourages our team members to participate in charitable, civic, and educational events. Throughout the year, varying forms of outreach activities are planned and scheduled by management that include offsite service days to campaigns for donations of goods or money. Management is also encouraged to identify organizations and community centers of influence to connect, serve on boards, and keep abreast of the changes and needs of the community. Each year, dozens of organizations benefit from the expertise of Bank participation and we look to continue this important purpose as we move forward.

Regulatory agencies perform periodic evaluations of the performance of banks under CRA. The Bank received a “Satisfactory” rating for our last CRA Performance Evaluation dated June 24, 2019. Copies of the Performance Evaluation are available from the Bank upon request or can be obtained at www.fdic.gov/hardcopy.html.

MARS BANCORP AND MARS BANK BOARD OF DIRECTORS

Janet L. van Buskirk Balentine
Chairman, Settlement Officer - Retired

J. Jay Thier
Vice Chairman, Stirling Capital

Harry G. Austin III
James Austin Company - Retired

Dr. Daniel J. Cole
Three Rivers Urology - UPMC

James V. Dionise
Mars Bancorp and Mars Bank

Kenneth R. Fleeson
Lectromat, Inc.

Dianne Dobson Howard
LORD Corporation - Retired

Gregory B. Mensch
Naval Nuclear Laboratory

Steven D. Thompson
Schneider Downs and Company

Dallas C. Hipple
Emeritus

R. Bruce Mensch
Emeritus

Patricia Sutton van Buskirk
Emeritus



Left to Right - Kenneth R. Fleeson, Gregory B. Mensch, Steven D. Thompson, Janet L. van Buskirk Balentine, J. Jay Thier, James V. Dionise, Dianne Dobson Howard, Dr. Daniel J. Cole, Harry G. Austin III

MARS BANCORP AND MARS BANK EXECUTIVE LEADERSHIP TEAM

James V. Dionise
President
Chief Executive Officer

Michael J. Kirk
Executive Vice President
Chief Financial Officer, Treasurer, and Secretary

MARS BANK SENIOR LEADERSHIP TEAM

James V. Dionise
President
Chief Executive Officer

Michael J. Kirk
Executive Vice President
Chief Financial Officer, Treasurer, and Secretary

Daniel F. Doyle
Vice President
Administrative Services Officer

Mark D. Drenchko
Senior Vice President
Chief Commercial Banking Officer

Stephen L. Eckert
Senior Vice President
Chief Marketing Officer

Stephanie A. Embry
Senior Vice President
Chief Retail Banking Officer

James M. Hein
Senior Vice President
Controller

Lisa M. Kooker
Senior Vice President
Chief Credit Officer

Michael W. McGraw
Senior Vice President
Chief Information Officer

Shawn R. Proper
Senior Vice President
Chief Mortgage Lending Officer

Mark R. Schoen
Senior Vice President
Chief Risk Officer

Tracie L. Williams
Senior Vice President
Chief Human Resources Officer

Mars Bancorp

HEADQUARTERS

145 Grand Avenue | Mars, PA 16046
724.625.1555

MAILING ADDRESS

P.O. Box 927 | Mars, PA 16046

Mars Bank

COMMERCIAL LENDING

145 Grand Avenue | Mars, PA 16046
724.625.1555

MORTGAGE LENDING

20246 Route 19 | Cranberry Township, PA 16066
724.776.3803

RETAIL BRANCHES

Cranberry

20246 Route 19 | Cranberry Township, PA 16066
724.776.3800

Grove City

109 S. Broad Street | Grove City, PA 16127
724.264.4145

Heritage Creek

211 Scharberry Lane | Mars, PA 16046
724.742.2800

Mars

145 Grand Avenue | Mars, PA 16046
724.625.1594

Penn

600 Pittsburgh Road | Butler, PA 16002
724.586.6767

Richland

5552 William Flynn Highway | Gibsonia, PA 15044
724.443.5901

Mars Bank is committed to remaining a relationship driven, independent community bank offering competitive, high quality products, services, and needs-based solutions; provided by talented and dedicated professionals who are passionate about delivering an outstanding customer experience in a personal, efficient and friendly manner.



Mars Bank

YOUR ONE TRUE COMMUNITY BANK™

www.MarsBank.com